

LEGAL SERVICES BROCHURE

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fonseca, rodríguez & perchemiian abogados

Firm

We are a boutique law firm focusing on providing excellent services in our practice areas.







The partners have substantive international and domestic experience working both in international law firms and as in-house counsel of global corporations. This background allows us not only working with Mexican clients, but also collaborating with law firms and clients from different countries and cultures with great ease.

To achieve the objectives of our clients we listen carefully to what they are looking for and then, together, we develop the solution that best suits their interests. To this end, we build a close working relationship because we are convinced that this is how the best results are achieved.



LAWYERS

We have a clear understanding of business and a solid legal background thanks to our extensive career in major corporate law firms in Mexico and the United States and in international companies.



We also have professional and academic education of the highest quality in Mexico, the United States and England, allowing us to stand for the ability to provide solid and creative solutions to the challenges that our clients face.

We believe that our ethical and professional values of the highest international standards are an important asset that our clients share with us. This fact strives us to maintain and improve them constantly.

PRACTICE AREAS



Arbitration and ADR



Civil and Commercial Litigation



Administrative Litigation



Constitutional Litigation



Bankruptcy



Pro Bono



Arbitration and ADR

We have extensive experience in arbitration and other methods of alternative dispute resolution.

Our attorneys have been actively counseling parties to arbitration proceedings seated in Mexico City, New York, Panama, Miami, Los Angeles, etc.

The various industries to which our clients belong are: construction, real estate, transportation, health and pharmaceuticals, hospitality, finance, energy, mining, fast food, telecoms, entertainment, software and IT, among others.

We have also served as sole arbitrators, co-arbitrators, presidents of arbitral tribunals and experts in multiple international and local cases under the arbitration rules of the United Nations Commission on International Trade Law (UNCITRAL), the International Chamber of Commerce (ICC), the National Chamber of Commerce of Mexico City (CANACO), the Arbitration Center of Mexico (CAM) among others, including cases before the Permanent Court of Arbitration in The Hague.



We have advised clients in the use of Dispute Boards and have represented them in proceedings before same in the context of large infrastructure and construction projects.

By knowing arbitration and other ADR from different perspectives, we have developed skills to identify the important issues and how to raise each case in order to obtain a favorable outcome, always ensuring that the costs are reasonable for our clients.





Civil and Commercial Litigation

We are litigators at our core and we represent clients in all types of business disputes before civil and commercial courts at the local and federal level in Mexico.

Our participation ranges from counseling clients on how to be better prepared to enforce their rights prior to litigation, to strongly litigate and defend their interests in court. We have obtained favorable judgments in matters that have set relevant precedents in the country and have successfully argued cases before the Supreme Court of Justice.

We have acted as experts on Mexican law in foreign proceedings and are experienced in international judicial cooperation matters, having, among others, enforced foreign judgments and took depositions in Mexico for matters being tried overseas.

We have also obtained interim relief from Mexican federal and state courts in commercial disputes and in aid of arbitration in matters involving power plants' turnkey projects, breach of distribution agreements, lease of aircrafts, shareholders' conflicts, insurance and reinsurance claims, indenture and trust related conflicts, debt collection, joint venture, bankruptcy proceedings, among others.

Administrative Litigation

Government decisions often violate the applicable legal framework.

Our law firm focuses on defending our clients' interests against State actions that infringe their rights, such as public contract administrative rescissions and terminations, seizes, fines, penalties, and closures, among others.

Our intervention involves designing legal strategies for our clients and appearing on their behalf in legal proceedings before the Administrative bodies that issue the decisions that hinder the operations of our clients, as well as before the courts of all levels that review the States' actions. In this regard, we prioritize pragmatic legal solutions that enable our clients to resume their normal operations in the shortest time possible.



Constitutional Litigation

The amparo proceeding is a key feature of Mexican proceedings. It is a constitutional remedy aimed at protecting fundamental rights through by overturning a judgment, setting aside governmental acts or challenging a piece of law.

Most cases in Mexico end with an amparo or have one along their way. However, its technicalities and complexity demands knowledge and skills not all attorneys can muster.

We proud ourselves of being experts at this type of proceeding and we regularly use it as part of the legal strategies we develop for our clients.



We have represented sophisticated clients in the largest and most complex bankruptcy proceedings in the country.

Bankruptcy

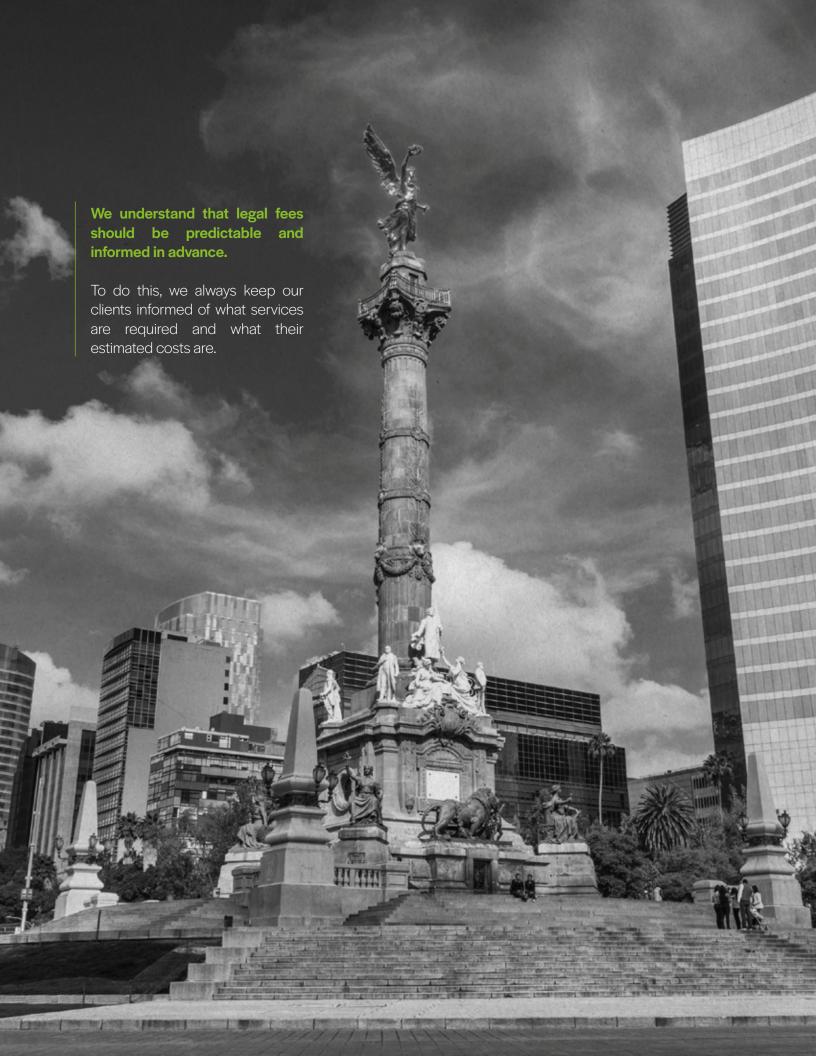
We have successfully negotiated pre-packed filings and applied for DIP financing and litigated all type of procedural issues in the context of bankruptcy procedures in Mexico.

We have also acted in cross-border bankruptcy matters, and participated in ad-hoc bondholders' committees in representation of both Indenture Trustees and Controlling Parties.

It is core to our law firm contributing with the society. We have chosen to do this by taking very selected Pro Bono litigation that in the majority of cases deal with human rights.

Pro Bono







FEES

Before incurring in additional costs, we inform our clients about them and request authorization to undertake the activities related to them. This way, our clients -and not the lawyers- have control over their expenses.

We can work based on hourly rates but we are also open to alternative fee arrangements to suit the clients' preferences and the needs of each different case.

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