



Carlos E.
Martínez Betanzos

**fonseca, rodríguez,
perchemlian & martínez
abogados**

With 20 years of professional experience in Mexico City and New York, Carlos focuses his practice on major international arbitrations (commercial and investor-state), cross-border litigation proceedings, domestic litigation, as well as public international law matters.

Carlos handles matters for private and public entities in a wide array of industries including construction, energy (oil and gas, electricity), entertainment, mining and metals, pharmaceutical, telecommunications, automotive, among others, and he specializes in disputes related to mergers & acquisitions, financial services, among other practice areas.

His experience includes arbitrations under the ICC, ICDR AAA, LCIA, PCA, CAM, CANACO and ICSID rules.

HONORS

Carlos is recognized by various directories, such as Who's Who Legal, Legal 500, Best Lawyers and Leaders League.

Legal 500 - Next Generation Partner, Dispute Resolution (Arbitration), México (2021 y 2022).

Who's Who Legal - Future Leader, Arbitration (2018, 2019, 2020, 2021 y 2022).

Best Lawyers - Recommended lawyer, International Arbitration, Arbitration and Mediation, Corporate Governance and Compliance, México (2020, 2021 y 2022).

Leaders League - Recommended lawyer, Arbitration, México (2021 y 2022).





MEMBERSHIPS

- *International Bar Association, Young Lawyers Committee National Representative for Mexico*
- *International Centre for Dispute Resolution, Mexico Steering Committee*
- *Chartered Institute of Arbitrators, North America Branch, YMG, Steering Committee*
- *International Bar Association*
- *American Bar Association*
- *Asociación de Abogados de Empresa, Colegio de Abogados (ANADE)*
- *Association of the Bar of the City of New York*

CLIENT RECOGNITION

According to testimonials given to Legal 500:

- “Carlos Martínez Betanzos, [...] combines knowledge with ‘carefully crafted litigation and arbitration skills’, and focuses on high-end domestic and international commercial arbitration, investor-State cases, cross-border disputes and international law matters.”
- “Carlos Martínez is a very skilled arbitration practitioner and advocate. He combines deep knowledge of the underlying transactions with carefully crafted litigation and arbitration skills.”
- “Carlos Martinez [...] ha[s] great experience in both commercial and investment arbitration. [He has] done an excellent job in an investment case in which we are co-counsel.”



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Client and recognition, continuation

- “Carlos Martinez stands out for his leadership and his unique international experience.”

The publication Who's Who Legal recognizes him as a Future Leader in Arbitration, mentioning that Carlos “boasts experience working in both the US and Mexico” and “excels in bridging the gaps between the two countries’ legal systems, cultures and styles” adding that Carlos “is internationally recognised as a standout figure in the arbitration field and wins praise for his ability to have a “great overview of all the important parts of a case” and concluding that he “draws high praise from market sources” who note he “is a significant player in the arbitration market in Mexico.”



Carlos E.
Martínez Betanzos

- Counsel to Legacy Vulcan, a subsidiary of the US' largest producer of construction aggregates, Vulcan Materials, in a multibillion-dollar high-profile arbitration under NAFTA's chapter 11 against Mexico. (ICSID, Washington DC)
- Representación de Live Nation Entertainment en un arbitraje comercial CCI relacionado con la terminación de contratos de compraventa de una empresa de entretenimiento mexicana por más de US \$440 millones en el contexto de la pandemia de COVID-19. (CCI, Nueva York).
- Counsel to two investment funds in a dispute against a European energy conglomerate in a multimillion-dollar dispute related to the construction

and operation of renewable energy projects in Mexico. (ICC, Mexico City)

- Counsel to a Latin American cast iron components foundry company (Claimant) in a multimillion-dollar ICC commercial arbitration seated in Mexico City related environmental indemnity claims arising out from the sale of a business to a Mexican company conglomerate (Respondent). (ICC, Mexico City)

- Counsel to the former shareholders of a Mexican retail company (Sellers and Respondents) in a multimillion-dollar post M&A arbitration against one of the largest Mexican retail conglomerates (Buyer and Claimant) in connection with the acquisition of a retail chain in Mexico. (CAM, Mexico City)

- Counsel to a large Brazilian owner in the oil and gas industry in several construction disputes with its contractors involving an offshore oil and gas facility. (ICC, New York).

- Counsel to a Mexican public sector company in one of the largest arbitrations in Latin America at the time over an oil and gas project in Mexico. (ICC, Mexico)

- Counsel to a Chilean natural gas company against an Argentine gas supplier involving a take-or-pay dispute in a gas distribution agreement. (ICDR, New York)

- Counsel to an American engineering, procurement, construction, and project management company and its Chilean subsidiary in an arbitration and litigation related to the alleged failure and malfunctioning of a "SAG Mill" in a large copper mine complex in northern Chile. (CAM Santiago, New York)

- Counsel to a European and two South American entities regarding the nationalization of their assets by a South American State. (PCA, The Hague)

- Management of over 150 cases international arbitration matters (including mediation) at the International Centre for Dispute Resolution (ICDR) in New York.

EDUCATION

*NEW YORK UNIVERSITY SCHOOL OF LAW,
New York
Master of Laws (LL.M.) in International Legal
Studies
Aug 2007 - May 2008*

*INSTITUTO TECNOLÓGICO AUTÓNOMO DE
MÉXICO (ITAM), Mexico City
Licenciado en Derecho (Law Degree)
Aug 1998 - Jul 2003*

*THE CENTER FOR AMERICAN AND
INTERNATIONAL LAW (CAILAW), Plano, Texas
The 42nd Academy for American and
International Law
Summer 2005*

*UNIVERSITAT POMPEU FABRA, Barcelona,
Spain
Law School Exchange Program
Sept 2001 - Apr 2002*

*Carlos E.
Martínez Betanzos*



WORK EXPERIENCE

Mexico City

- Fonseca, Rodríguez, Perchemlian & Martínez Abogados (2022 - Currently)
- Creel, García-Cuéllar, Aiza y Enríquez (Jun 2016 – Jun 2022)

New York

- Hogan Lovells (Aug 2013 – Jun 2016)
- Chadbourne & Parke (Jan 2013 – Aug 2013)
- International Centre for Dispute Resolution (Jul 2011 – Jan 2013)
- Chadbourne & Parke (Sept 2008 – May 2011)
- Thacher Proffitt & Wood (Jun 2006 – Aug 2007)

Mexico City

- Thacher Proffitt & Wood (Dec 2005 – Jun 2006)
- Jáuregui, Navarrete y Nader (Jun 2002 – Dec 2005)

Languages

English
Spanish



Carlos E.
Martínez Betanzos

Teaching experience

- Lecturer, General Theory of Procedure, ITAM.
- Lecturer, Alternative Dispute Resolution, Universidad Iberoamericana.

Admissions

- Mexico, 2004



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